

## 2027 INIA Drug/Terrorist Interdiction Training Conference

June 28th - July 1st, 2027  
Renaissance Hotel  
Nashville  
611 Commerce Street  
Nashville, TN 37203



The 36th Annual INIA Conference offers over 30 criminal interdiction and narcotic related classes taught by nationally recognized instructors from around the United States. The INIA conference offers classes for the novice interdiction/narcotic officer designed to better prepare them to succeed in their criminal interdiction/narcotic assignments. New classes are also offered for experienced interdiction/narcotic officers to help broaden their knowledge base. The conference is now open to vetted support personnel such as intelligence analysts, upon the recommendation of their sworn director or supervisor. The conference provides extensive networking opportunities for investigators/officers to discuss, share and learn investigative strategies, new techniques and criminal trends from across the United States. Further information concerning the annual conference can be found on the INIA website at [inia.org](http://inia.org).

# INIA

International Narcotics Interdiction Association



INIA, also known as Skynarc, is a non-profit, educational, corporation dedicated to providing high quality drug interdiction and narcotic related training for law enforcement professionals. Since its inception in 1991, INIA has trained thousands of local, state, federal and international law enforcement officers. INIA instructors include active and retired local, state, federal and international officers who have extensive experience in their field of law enforcement and are recognized by their peers as experts in their field.

200 S. Jefferson Street #124  
Winchester, TN 37398  
INIA.org  
1-866-780-4642  
[info@inia.org](mailto:info@inia.org)

## History of INIA

In 1991, interdiction officers at the Los Angeles Airport organized an airport interdiction training conference and called it "Skynarc". Through the years, the conference grew in size and was held in cities throughout the United States. The conferences were attended by officers from around the United States and other foreign countries. Original members developed the program, Operation Jetway, that trained thousands of Federal, state and local officers and is still today being used by EPIC for interdiction training purposes.

In 1997, "Skynarc" decided to incorporate as a non-profit, professional, educational association under the name International Narcotics Interdiction Association (INIA). This new name allowed INIA to not only focus on airport interdiction but start showcasing classes in the ever growing field of narcotic interdiction. The training offered by INIA has expanded to cover all areas of drug interdiction and narcotic related topics. INIA continues to develop new classes for the law enforcement community as well as regularly updating existing interdiction classes to keep officers updated with new methods and techniques. INIA's detection methods and techniques used for interdiction operations at transportation centers not only identify narcotic couriers but all criminal elements including those involved in terrorism.

INIA has continued to train thousands of law enforcement personnel at its annual national conference in addition to conducting seminars throughout the United States and foreign locations. The training presented by INIA has been used and found effective by law enforcement officers for over 30 years which solidifies INIA as a leader in interdiction and narcotic related training.

INIA's secure website, [inia.org](http://inia.org), contains a unit directory with over 1,000 members used for referrals and partnerships during interdiction operations, and current trends and techniques identified by INIA members.

INIA consists of a President, Executive Director, Training Director and a Board of Directors that includes some of the most highly trained experts teaching in narcotics interdiction today.

INIA is a 501(c)(3) organization with a tax ID number.



## INIA Training

INIA is currently providing training for the State Department to foreign locations, Federal agencies, HIDTA training facilities, regional law enforcement training centers, regional information sharing centers and state/local training departments.

There are two methods in which INIA can provide training in your area.

- **Contracting a seminar:** which occurs when an agency/training facility pays a flat fee for a course. This allows that agency/training facility to set class size and arrange the training classes as they desire. Once you decide on the classes that are wanted INIA will work with you on a price that is fair to everyone.
- **Hosting a seminar:** where your agency would provide a training facility, audiovisual equipment and some advertising at your level for the desired seminar. INIA would cover all expenses for the instructor and the registration process. We also advertise on our website and send an email blast to our large email list around the country. INIA would also allow the hosting agency free spots in the class for people of your choice in cooperation for your assistance. INIA would work with your agency to set a fair seminar price that would be beneficial in your area to getting attendees. This is really a no lose situation for your department to get quality training. Below are criteria needed for a hosting agency.

1. A training facility that will accommodate a minimum of 25 students.
2. A PowerPoint projector, viewing screen and audio equipment.
3. A hotel in close proximity of the training facility that will honor the current Federal per diem rate.
4. A commitment from the hosting agency to help advertise the school locally by word of mouth, flyers, emails, etc.
5. INIA will be responsible for setting up online registration and all registration payments. INIA will also handle on site seminar registration/payments.
6. INIA will be responsible for all training materials and instructor expenses.
7. The seminar needs to be scheduled at least two months in advance so it can be properly promoted.
8. Host agencies will receive free student placements within the seminar for their cooperation.



## Available Courses

- Criminal/Drug Interdiction (All Inclusive)
- Red Flags/Narcotic Officer Survival
- Airport Interdiction
- Drug Canine Investigations
- Parcel Interdiction
- Freight Interdiction
- Bus Interdiction
- Gangs
- Train Interdiction
- Clandestine Lab Investigations
- Highway/Commercial Vehicle Interdiction
- Basic Narcotic Investigations
- Hotel/Motel & Knock/Talk Investigations
- Diversion Investigations
- Spirituality in Drug Trafficking
- Human Trafficking
- Informant Management
- Small Aircraft Investigations
- Killer High - Fentanyl Investigations
- Financial Investigations In Narcotic Cases
- Surveillance
- Social Media Platforms Investigations
- Leveraging Apple & Google Records for Cases
- Conspiracy Investigations and Field Interviews
- Asset Forfeiture
- Behavior/Criminal Characteristics
- Mexican Drug Cartels & Border Violence
- Non-Drug Evidence In Interdiction Cases
- Internet Investigations
- Wiretap Investigations
- Cellular Devices Investigations
- Undercover Operations
- Opiates, Street, Script and Synthetics: Addictive & Deadly
- Commercial Cannabis Investigations

Please visit the INIA website for course descriptions and duration of the above classes. Most classes can be combined, lengthened or shortened depending on your agency needs. Please consult INIA if you have a request for a class not listed or a particular combination of the above listed classes. INIA has a variety of instructors and will be glad to tailor a class to suit the needs of your agency.



## Vendor Opportunities

### INIA invites you to bring your products and services to the vendor area of the INIA International Conference.

Approximately 800 Federal, state and local interdiction/narcotic officers, agency heads, and other qualified buyers will be at the INIA International Conference to view the current products/services for law enforcement that you have to offer. INIA offers a reasonable vendor fee so you can provide our attendees with new products/services without expending your total budget. Payment can be made during the online application process or by check. Payment must be received on or before April 1, 2026. Register online at [inia.org](http://inia.org). If you want to become a sponsor, vendor or have any questions please contact Board Member, John Ferguson at 734-818-9800 or [john@inia.org](mailto:john@inia.org).

## Sponsor Opportunities

### INIA is pleased to present four (4) sponsorship levels for the INIA Conference.

These four sponsorship opportunities may be customized on request to fit your company's individual needs and budget. The deadline for a sponsorship for the 2027 conference in Nashville (June 21st- June 24th, 2027) is April 15th, 2027. If you want to become a sponsor, vendor or have any questions please contact Board Member John Ferguson at 734-818-9800 or [john@inia.org](mailto:john@inia.org).

All sponsors must complete the sponsorship application form which can be found on our webpage at [inia.org](http://inia.org).

## Sponsor Levels

### Platinum Level – \$20,000

- Company name and logo on screen at opening ceremonies and awards dinner as being Platinum Sponsor
- Company branding on lanyards
- Verbal recognition at opening ceremonies and awards dinner as being Platinum Sponsor
- Company banner displayed during conference and networking events
- Recognition as Platinum Sponsor on INIA website with hyper to link to company's website.
- VIP table at awards dinner
- Free exhibitor space
- Complimentary standard room at conference hotel for (4) nights
- Full page ad in the electronic version of the conference booklet (displayed on the Whova application or similar web based application)
- Semi-Private room provided to conduct a 30-minute product demonstration during networking night (1 time only). \*\* INIA is not responsible for food or beverage.

### Gold Level – \$10,000

- Company name and logo on screen at opening ceremonies and awards dinner as being Gold Sponsor
- Verbal recognition at opening ceremonies and awards dinner as being Gold Sponsor
- Company banner displayed during conference and networking events
- Recognition as Gold Sponsor on INIA website with hyper to link to company's website
- VIP table at awards dinner
- Free Exhibitor space
- Complimentary standard room at conference hotel for (4) nights
- Full page ad in the electronic version of the conference booklet (displayed on the Whova application or similar web based application)

### Silver Level – \$5,000

- Company name and logo on screen at opening ceremonies and awards dinner as being a Silver Sponsor
- Verbal recognition at opening ceremonies and awards dinner as being a Silver Sponsor recognition as Silver Sponsor on INIA website with hyperlink to company's website
- Free exhibitor space
- Half page ad in the electronic version of the conference booklet (displayed on the Whova application or similar web based application)

### Bronze Level – \$2,500

- Company name and logo on screen at opening ceremonies and award dinner
- Verbal recognition at opening ceremonies and award dinner
- Recognition as Bronze Sponsor on INIA website with hyperlink to company website
- Free Exhibitor space
- Quarter page ad in the electronic version of the conference booklet (displayed on the Whova application or similar web based application)



### International Narcotics Interdiction Association

President: .....Steve Hart  
Executive Director: .....James "Benny" Goodman  
Training Director: .....Mark Parker

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